

Profit and Loss

The Order of Australia Association-Victoria Branch

For the year ended 31 December 2022

Account	2022	2021
Trading Income		
Merchandise Nat Conference Sales	2,836.69	0.00
Merchandise Online Sales	5,711.79	8,876.34
Merchandise Other Branch Sales	5,638.67	2,814.50
Merchandise Postage & Handling fee	1,919.58	3,974.57
Merchandise Regional Group Sales	424.56	836.90
Merchandise Sales	3,407.23	11,205.03
Merchandise Sales - Vic Bch Events	1,888.41	919.79
Total Trading Income	21,826.93	28,627.13
Cost of Sales		
2020 merchandise adjustment	0.00	(5,567.54)
Merchandise Cost	13,064.24	16,557.72
Merchandise Cost Bank Charges	650.70	947.29
Merchandise Cost Bookkeeping Fees	6,250.14	0.00
Merchandise Cost National Share	999.98	3,864.02
Merchandise Cost Postage - Admin	112.02	3,394.08
Merchandise Cost Postage of Orders	1,638.18	0.00
Merchandise Cost Printing & Stationery	2.18	0.00
Total Cost of Sales	22,717.44	19,195.57
Gross Profit	(890.51)	9,431.56
Other Income		
Branch Support Grant Income	10,326.00	10,394.00
Donations Received	5.00	5.00
Function Income EOY Dinner	4,237.04	0.00
Function Income Luncheon	1,496.14	0.00
Function Income NGV	6,943.77	9,489.41
Function Income Oration	4,671.77	0.00
Interest Income	260.07	264.86
Merchandise Income	0.00	79.55
National Conference Income	167.27	0.00
Other Revenue	0.00	50.00
Other Sundry income	0.00	2,717.14
Total Other Income	28,107.06	22,999.96
Operating Expenses		
BAG Allocation - Mallee RG	35.00	121.00
Bookkeeping Fees - General	1,302.36	0.00
Branch Committee meeting expenses	100.45	59.09
Branch Support Grant Regionals	6,120.00	6,073.00
Communications AGM	112.06	124.55
Communications New Recipients	506.70	564.36
Donations / Scholarships	0.00	8,030.00
Function Cost EOY Dinner	3,451.82	0.00
Function Cost Luncheon	1,376.74	0.00
Function Cost New Recipients	2,120.89	651.84
Function Cost NGV	6,931.82	8,827.28
Function Cost Oration	1,790.33	0.00
Funds allocation Oration 2022	(4,197.00)	4,197.00
Funds allocation Oration 2023	4,171.00	0.00
Marketing	488.60	0.00
Merchandise Purchases - Vic Bch Events	0.00	575.50
National Conference Expense	163.86	0.00
Office Expenses	106.87	362.84
Postage / Courier (OAA PO Box)	304.43	353.68
Total Operating Expenses	24,885.93	29,940.14

Net Profit

2,330.62

2,491.38
