

Profit and Loss

The Order of Australia Association-Victoria Branch
1 January to 31 December 2024

Account	2024	2023
Trading Income		
Merchandise Nat Conference Sales	1,050.56	1,901.02
Merchandise Online Sales	8,391.00	8,984.78
Merchandise Other Branch Sales	932.29	2,834.36
Merchandise Postage & Handling fee	2,260.28	2,720.92
Merchandise Pre-orders 2024 National Conference	179.09	0.00
Merchandise Regional Group Sales	527.27	941.41
Merchandise Sales	2,184.53	2,316.51
Merchandise Sales - Vic Bch Events	1,070.23	1,576.47
Total Trading Income	16,595.25	21,275.47
Cost of Sales		
Merchandise Cost	9,178.38	12,021.98
Merchandise Cost Bank Charges	732.00	702.34
Merchandise Cost Bookkeeping Fees	4,031.37	3,989.82
Merchandise Cost National Share	0.00	1,780.25
Merchandise Cost Postage - Admin	57.68	0.00
Merchandise Cost Postage of Orders	2,149.14	2,506.25
Merchandise Cost Printing & Stationery	0.00	0.84
Total Cost of Sales	16,148.57	21,001.48
Gross Profit	446.68	273.99
Other Income		
Branch Support Grant Income	10,548.00	10,412.00
Donations Received	200.00	50.00
Function Income EOY Dinner	4,743.18	4,395.43
Function Income Luncheon	2,747.78	2,574.71
Function Income NGV	1,985.45	2,560.00
Function Income Oration	1,353.27	2,436.36
Interest Income	3,744.72	1,493.89
Merchandise Income	144.10	434.87
National Conference Income	0.32	12,088.05
Total Other Income	25,466.82	36,445.31
Operating Expenses		
AGM Expenses	88.32	0.00
BAG Allocation - Mallee RG	30.00	33.00
Bank Charges and Fees	5.04	4.00
Bookkeeping Fees - General	3,602.71	3,246.75
Branch Support Grant Regionals	6,236.00	6,165.00
Communications AGM	75.27	119.32
Communications New Recipients	458.69	573.39
Function Cost EOY Dinner	4,518.40	3,612.79
Function Cost Luncheon	2,376.05	2,233.17
Function Cost New Members	225.48	345.45
Function Cost NGV	1,975.45	2,272.91
Function Cost Virtual	0.00	20.00
Funds allocation Oration 2023	0.00	1,283.31
Gifts	0.00	157.59
Marketing	349.80	931.35
Merchandise Purchases	0.00	139.20
OA Medal Board Repairs	0.00	63.64
Office Expenses	190.31	0.00
Postage / Courier (OAA PO Box)	381.57	320.91
Printing / Stationery	19.09	0.00
Total Operating Expenses	20,532.18	21,521.78
Net Profit	5,381.32	15,197.52

Note 2023 'Other Income' includes \$12,088.05 net share of National Conference held in Geelong VIC