

Profit and Loss

The Order of Australia Association-Merchandise
For the year ended 31 December 2025

Account	2024	2025	Notes
Trading Income			
Merchandise Mail Sales	0.00	58.18	
Merchandise Nat Conference Sales	1,050.56	0.00	
Merchandise Online Sales	8,391.00	8,197.35	
Merchandise Other Branch Sales	932.29	1,960.22	
Merchandise Postage & Handling fee	2,260.28	2,140.50	
Merchandise Pre-orders 2024 National Conference	179.09	0.00	
Merchandise Regional Group Sales	527.27	350.77	
Merchandise Sales	2,184.53	581.57	
Merchandise Sales - Vic Bch Events	1,070.23	559.11	
National Conference 2023 - Interest Income	0.32	0.00	
Total Trading Income	16,595.57	13,847.70	
Cost of Sales			
Merchandise Cost	9,178.38	7,286.86	
Merchandise Cost Bank Charges	732.00	568.78	1
Merchandise Cost Bookkeeping Fees	4,031.37	768.88	2
Merchandise Cost Donations Paid	0.00	50.00	3
Merchandise Cost National Share	0.00	1,362.85	4
Merchandise Cost Postage - Admin	57.68	0.00	
Merchandise Cost Postage of Orders	2,149.14	1,892.61	
Merchandise Cost Purchases	0.00	97.39	5
Total Cost of Sales	16,148.57	12,027.37	
Net Profit	447.00	1,820.33	

Notes

No.	Description
1	PayPal and Tyro merchant fees.
2	National Bookkeeper support
3	Silk Scarf Design Extension
4	Merchandise Profit Share with National
5	Cellophane pockets and Envelopes for Greeting Cards